

Applying the LALA Framework for the adoption of a Learning Analytics tool in Latin America: Two case studies in Ecuador

Miguel Angel Zúñiga-Prieto¹, Margarita Ortiz², Marlon Ulloa¹, and Alberto Jiménez²

¹ Departamento de Ciencias de la Computación - Universidad de Cuenca, Cuenca, Ecuador

miguel.zunigap@ucuenca.edu.ec, marlon.ulloa.amaya@gmail.com

² Escuela Superior Politécnica del Litoral, ESPOL, Information Technology Center, Campus Gustavo Galindo, Guayaquil, Ecuador
Campus Gustavo Galindo km 30.5 Vía Perimetral, P.O. Box 09-01-6863, Guayaquil
{maelorti,albjimen}@espol.edu.ec

Abstract. Worldwide, Higher Education Institutions (HEIs) are recognizing the benefits of using Learning Analytics (LA). Thus, there is more research on the adoption of LA tools as well as works presenting different frameworks for implementing LA in HEIs, mostly in Europe. In the case of Latin America, the LALA Framework was defined, containing detailed guidelines for LA adoption that take into account policies, ethics, and development of tools in the Latin American context. However, this framework has not been applied in real scenarios. Thus, this paper presents the results obtained with the application of the LALA Framework for the development and adoption of LA tools in two Latin-American HEIs with different LA contexts. As a result, this work not only shows the feasibility of this framework to guide the adoption of LA tools but also shows that different LA context requires the execution of activities applying different approaches. This work proposes changes to improve the LALA Framework. Changes mainly related to the inclusion of adoption alternatives that allow practitioners to select the one suitable for their specific institutional context.

Keywords: Learning Analytics · Framework · Learning Analytics Adoption

1 Introduction

In recent years, Higher education institutions(HEIs) have begun to explore the benefits of using Learning Analytics (LA) [13]. Some works such as [14] focus on

Copyright © 2020 for this paper by its authors. Use permitted under Creative Commons License Attribution 4.0 International (CC BY 4.0).

the development and implementation of the different LA tools (e.g., dashboards), whereas other works provide approaches to adopt LA policies or implement LA tools, mostly in a European context. For instance, the SHEILA Framework consists of policies that can be used to inform strategic planning and policy processes for large-scale implementation of LA in a higher education context. While in [2], a guide to the implementation of LA in HEIs is presented. In the case of Latin America, where LA is beginning to gain more attention [3], the project Learning Analytics in Latin America (LALA), provides a guide that aimed to help HEIs to adopt, adapt and implement LA policies and tools [5]. This guide is known as the LALA Framework [8].

However, studies mentioning how an institution adopts LA policies and tools are scarce [12]. Hence, this paper presents the experience of two HEIs in Latin American applying the LALA Framework for the adoption of a LA Tool for Academic Counseling. This paper's contribution is the analysis of these two case studies coming from different LA backgrounds: one with prior experience while the other one with none. This work is structured as follows. First, the LALA Framework is explained. After that, the application of the LALA Framework with the case studies is described in detail. Finally, a discussion and conclusion section is explained.

2 LALA Framework

The LALA Framework is a set of methodologies and instruments to facilitate the implementation of LA tools in Higher Education HEIs in Latin America [8]. It consists of four dimensions: institutional, technical, ethical, and communal. The framework is flexible enough to allow any institution to use it according to its needs. It was adapted from the SHEILA Framework to the Latin American context.

The Institutional dimension helps to identify the current state and needs regarding LA in the institution. It consists of 4 phases. Phase 1 is about performing an institutional diagnosis. This is achieved through the LALA canvas, a document that analyzes the current state of LA in the institution around six dimensions: a strategy for change, desired behaviors, internal capabilities, political context, influential actors and measurement and evaluation plan. The aim of phase 2 is to understand the political context and institutional needs. This is done through a protocol for interviews with institutional leaders, professors and students about three dimensions: current state of LA adoption, the desired state of adoption of LA and challenges for LA adoption. Phase 3 helps to identify what is expected from the use of educational data. The instrument used is an online questionnaire for students and professors and analyses normative vs. predictive expectations about privacy and the use of educational data. Finally, phase 4 helps develop a change strategy through the LALA template, a document that analyses the same six dimensions in the LALA canvas. The difference is that the latter is based on what is expected to occur in the institution as the result of adopting a LA tool.

The Technological dimension aims to obtain the system requirements, identify the technical considerations for the implementation of a LA tool, and sets guidelines for evaluation and testing. To obtain system requirements, an instrument named Orchestration of Learning (ORLA) [7] is recommended. It helps to analyze system requirements from the teacher, researcher, and developer. When identifying technical considerations, the framework recommends taking into consideration aspects such as hardware, software, personnel, and data sources. Finally, for the evaluation and testing of the system, the LALA Framework presents a set of guidelines for considering different types of tests such as usability, system tests, among others.

The ethical dimension aims at considering the ethical and privacy considerations to take into account when adopting a LA tool. The first phase is to conduct a review of the literature to search for national and international regulations in order to make stakeholders aware of their existence and how they could be implemented in their HEIs. The second phase focuses on anticipating students' and professor's expectations by interviewing them and asking them to fill out surveys related to aspects such as being aware if the institution asks for permission to use their data. The questions related to this phase are part of the instruments of phases 2 and 3 of the institutional dimension. The last phase focuses on taking actions to ensure proper treatment and use of data at an ethical and privacy level. One of the suggested activities in this phase it to design consent forms.

Finally, the community dimension gives guidelines to join the LALA community. The LALA Community is aimed *to promote a long-term sustainable cooperation, creating lasting relationships among its members, which contribute to the replication of the results obtained by the LALA project* [1]. This is achieved by providing a space for research and knowledge exchange in order to develop local capacity in HEIs in Latin America.

3 Application of LALA Framework: Case Studies

In this section, we describe the case studies of two HEIs that applied the LALA Framework to adopt a LA tool, namely, a counseling system. We put particular emphasis on describing the application of the technological dimension since the execution of its activities was the most influenced by each institution context. The different HEIs' contexts required to apply different approaches or techniques during the execution.

3.1 Context

Universidad de Cuenca (U1) and Escuela Superior Politécnica del Litoral (U2) are Ecuadorian public HEIs. While the former offers a wide variety of knowledge fields such as medicine, engineering, social sciences, the latter is only engineering oriented. It is also different in its population. U1 has approximately 17000 students, while U2 10000 students. However, one main difference lies in the adoption of LA tools. U1 has no previous experience in implementing any LA

tool, nor has policies or processes related to academic counseling. While U2 has already implemented an academic counseling system since 2014 and the process of academic counseling has already been institutionalized.

3.2 Institutional Dimension

Both HEIs followed the guidelines of the LALA Framework to identify the current state and needs of LA in their institutions. Phase 1 about performing an institutional diagnosis, was executed through the use of the LALA canvas. The instrument was filled out by two decision-makers and eight researchers in total in U1 and U2. Phase 2 about understanding the political context and institutional needs, was accomplished through interviews with 19 institutional leaders and focus groups to 31 teachers and 27 students. Phase 3 about identifying what is expected from the use of educational data, was applied through surveys to 912 students and 166 teachers. Finally, phase 4 about developing a change strategy was executed through the LALA template. The instrument was filled out by the same team as in phase 1. After triangulating and analyzing the results with the involvement of 4 researchers in each HEI, the primary need for students was related to having quality feedback and timely support. This translated in the case of U1 in designing a counseling system that could support students in decision making. Regarding U2, the need came from students, teachers and leaders to reinforce the current counseling system with more data to make better decisions when advising students.

3.3 Technical Dimension

Based on the needs identified as a result of executing the institutional dimension, both HEIs considered that a counseling system would satisfy those needs. Therefore, the technological dimension aimed at designing, implementing a data visualization tool to facilitate the dialogue between a student and his/her academic counselor.

There exist different approaches for the development of data visualization tools (e.g., design thinking) that are applied depending on specific project requirements or organizational policies. Independently of the applied approach, all of them include everyday activities (e.g., requirements elicitation, development, testing), existing other activities (or similar ones) specific of each approach that defines differences among them. Next, we show how each HEI followed a different development approach while still using the guidelines provided by the LALA Framework.

3.3.1 Requirements Definition Requirements elicitation is a complex activity that is supported by a variety of techniques (e.g., brainstorming, focus groups, interviews, observation, prototyping, document analysis, questionnaires) that developers use according to the project context. HEI teams executed this activity once they completed the Institutional Dimension, which produced the

identification of institutional needs and the main stakeholders. The main stakeholders' identification allowed U1 and U2 to direct their efforts in involving people who were going to act as project promoters—, facilitate access to resources—, or who were going to be critical requirement sources during elicitation.

The LALA Framework suggests using ORLA as the instrument for defining and extracting design requirements; however, U1 and U2 did not find it suitable for their contexts because the questions in ORLA are related to the design of LA tools to support teachers at the classroom level [7]. Therefore, being a counseling system, the chosen tool in U1 and U2, the ORLA questions were not applicable. Instead, the elicitation process followed by each institution took into account the activities proposed for the analysis process suggested in the LALA Framework "Guide for the extraction of Requirements for the design of LA tools" such as identify the requirements that coincide among the different actors to ensure that the minimum requirements will be considered during the design.

Due to the lack of experience of U1 in the counseling process (and counseling tool usage), this HEI executed a combination of focus groups, interviews, and prototyping techniques for gathering requirements. The prototyping technique is useful when developing human-computer interfaces, or when the stakeholders do not know about available solutions [9], [6]. It consists of using existing examples of similar systems as instruments for requirements elicitation [16]. Therefore, this technique allowed U1 to use the mock-ups generated by other LALA Project partners as a starting point to get additional requirements. On the other hand, unstructured interviews allow obtaining an in-depth knowledge of a domain [15], which helped U1 to understand the rationale about the information to be visualized.

Regarding U2, according to its context, it was just necessary to ask stakeholders what other data was needed to make better decisions when advising students. Techniques such as brainstorming or interviews were considered time-consuming due to a large number of advisors (around 300). Hence, a questionnaire, an efficient technique to gather requirements from multiple stakeholders quickly by avoiding redundant and irrelevant data [10], was applied. The questionnaire included one open question aimed to collect information about new visualizations.

To refine the initial requirements, U1 used focus groups and interviews, while U2 used only interviews. Focus groups help to get feedback on prototypes and to let stakeholders generate new ideas [4], being a suitable technique for refining and evaluating design artifacts [11]. In both scenarios, a low fidelity prototype was used.

3.3.2 Tool Development and Implementation Information and interaction are both essential characteristics of visualizations. During the development and implementation phase, U1 and U2 generated high fidelity prototypes that allowed users: i) to interact (or simulate interaction) with the designed dashboards, and ii) to validate dashboards' interaction capabilities.

To simulate interactions, U1 used an online mockup creation tool. On the other hand, the experience in the development and implementation of counseling

tools of U2 allowed them to implement an executable high fidelity prototype by using the technology to be used in the final deployment.

To validate interactions, U1 executed focus groups in which a development team member used the mockup to simulate the analysis of students' academic performance, showing users how visualizations change in response to events (e.g., click, mouse over). On the other hand, U2 designed a validation protocol that included specific tasks and expected execution times, to be carried out by users by using the executable prototype. To improve the dashboard design, U1 used the qualitative information obtained as a result of focus groups, whereas U2 used quantitative information from the validation protocol. After validation, both HEIs built a beta version of their dashboards that are being used in the piloting phase.

In the tool development and implementation phase, both U1 and U2 applied the LALA Framework "Guide of technical considerations for the development and implementation." However, U1 used it when building the beta version, while U2 used it when building the executable high fidelity prototype. This fact shows that the guidelines provided by LALA can be used according to the development process chosen by each institution.

3.3.3 Tool Evaluation and Testing The evaluation and testing of the developed dashboards are taking place during the piloting phase. LALA project members defined a process for this phase, which includes the tests and evaluations suggested in the LALA Framework "Guide on considerations for the design of the procedure for evaluation and testing of the tool." This process includes the following activities: identifying the current state (baseline) about the counseling process/system in order to later make comparisons after the piloting/training takes place, planning and executing training, tool usage reporting, and evaluation. Where, as suggested by the guide, process activities take into account not only technological aspects (e.g., data quality, usability, performance) but also ethical considerations (e.g., informed consents).

In the case of U1, there is no baseline because there is no existing counseling process; therefore, performance or usability reports were not generated. Regarding the training process, it helped U1 to validate data quality of visualizations as well as identify and implement new requirements. Additionally, introducing the counseling process as well as the counseling tool as part of the academic activities is being delayed due to issues related to cultural changes and lack of policies. For instance, some teachers and administrative staff think it is going to represent an extra workload. Furthermore, counseling is perceived as a useless task since students are old enough to make their own academic-related decisions. While from some academic decision-makers' point of view, results need to be shown in order to create policies. The above issues make it clear the need for defining policies that facilitate the adoption of LA by HEIs.

On the other hand, U2 was able to report the impact of introducing changes to its existing dashboard and had escalated the new dashboard at the institutional level (i.e., all program studies advisors are using the new version). How-

ever, implementing new requirements that emerged during training and actual use is not just adding new visualizations but changing existing ones, which means taking the risk of changing the previous system version source code. Furthermore, this requires strong evidence about the benefits of implementing the new requirements in order to give confidence to decision-makers to authorize the modification of the previous system.

3.4 Ethical Dimension

Due to time constraints, both HEIs only applied the second and third phases proposed in this dimension; *anticipate professors' and students' expectations* and *adapting ethical and privacy considerations for the creation of the institutional framework on ethics and data privacy*, respectively. Results from executing the second phase showed that in both HEIs, there are no institutional policies regarding data privacy and protection; however, some teachers, students and institutional leaders think those policies exist. Finally, in the third phase, to ensure good treatment and use of data at ethical and privacy level, informed consents forms were created. The stakeholders involved in the interviews, focus groups and surveys were asked to sign these forms.

3.5 Community Dimension

Since both HEIs are founding members of the LALA project, the community dimension was not used. Nevertheless, if both HEIs had used this dimension, they would have subscribed to the LALA community. This would have allowed them the opportunity to receive newsletters about dissemination events where the experience of designing and implementing a LA tool would have been shared with other HEIs.

4 Conclusions and Recommendations

This paper presents the application of the LALA Framework for the development and adoption of a LA tool (i.e., an academic counseling dashboard) in two Latin-American HEIs with different LA contexts. For instance, U1 has no previous experience using LA tools or supporting students through academic counseling sessions, whereas U2 has experience with both. When executing the dimensions proposed by the framework, the execution of the institutional and ethical dimensions showed no differences between both HEIs. Nevertheless, changes appeared while executing the technological dimension. For instance, when gathering requirements, U1 used a prototyping technique that helped to obtain requirements from actors without previous experience with LA tools, while U2 used a survey to collect additional data on visualizations needs from actors requiring improvements in the current counseling system.

Regardless of the different LA context of the HEIs involved in this study, these institutions were able to apply the LALA Framework, which points out its

flexibility and openness. However, during the framework application, both HEIs had to apply techniques not proposed by it (e.g., requirement elicitation techniques). This because the proposed techniques were not appropriate for the HEIs' context. Therefore, in order to enrich the framework, the following suggestions are proposed. First, although the Institutional Dimension allows HEIs to identify their current state and the desired state concerning policies and strategies for the incorporation of LA tools, this context should be categorized according to the level of maturity in using LA (e.g., HEIs without LA experience, HEIs with LA experience). Furthermore, the framework should also suggest activities according to this maturity level. For example, although the framework allows HEIs to execute a dimension in any order, it would be better if practitioners know under what maturity level to execute a dimension. Second, the framework should provide more specific guidance to practitioners about the tasks to perform or techniques to apply during the execution of the proposed activities, and it should be connected to the HEI's maturity level identified in the institutional dimension. For example, during the evaluation phase in the technological dimension, is not enough to suggest *a set of tests*. Practitioners need to know the task in which those test must be applied. Another example occurs when gathering the tool's requirements. The framework should provide practitioners different techniques to gather system requirements. One limitation of this work is that it was applied only in a Higher Education setting in a face to face modality with the members of the LALA project. Thus, there is no information of the application of this framework in other contexts. For instance, a high school in on online modality. The aforementioned limitations help us to define future work: the applicability of the LALA Framework in other contexts (e.g online education, in other latin american countries, with a different educational levels), and with a different tool besides dashboards.

Acknowledgments

Work funded by the LALA project (grant no. 586120-EPP-1-2017-1-ES-EPPKA2-CBHE-JP). This project has been funded with support from the European Commission. This publication reflects only the views of the authors, and the Commission cannot be held responsible for any use which may be made of the information contained therein.

References

1. Lala community cooperation network (2017), <https://www.lalaproject.org/be-part-of-lala/>
2. Adejo, O., Connolly, T.: Learning analytics in higher education development: A roadmap. *Journal of Education and Practice* **8**(15), 156–163 (2017)
3. Dos Santos, H.L., Cechinel, C., Nunes, J.B.C., Ochoa, X.: An initial review of learning analytics in latin america. In: 2017 Twelfth Latin American Conference on Learning Technologies (LACLO). pp. 1–9. IEEE (2017)

4. Hogan, T., Hornecker, E.: Blending the repertory grid technique with focus groups to reveal rich design relevant insight. In: *Proceedings of the 6th International Conference on Designing Pleasurable Products and Interfaces*. pp. 116–125. ACM (2013)
5. Maldonado-Mahauad, J., Hilliger, I., De Laet, T., Millecamp, M., Verbert, K., Ochoa, X., Pérez-Sanagustín, M.: The lala project: Building capacity to use learning analytics to improve higher education in latin america. In: *companion proceedings of the 8th international learning analytics & knowledge conference*. pp. 630–637. LAK (2018)
6. Ortiz-Rojas, M., Jimenez, A., Maya, R., Hiliger, I., Chiluzza, K.: A step by step methodology for software design of a learning analytics tool in latin america: A case study in ecuador (2019)
7. Prieto, L.P., Rodríguez-Triana, M.J., Martínez-Maldonado, R., Dimitriadis, Y., Gasevic, D.: Orchestrating learning analytics (orla): supporting the adoption of learning analytics at the practitioner level (2018)
8. Sanagustín, M., Hilliger, I., Maldonado, J., Pérez, R., Ramírez, L., Muñoz-Merino, P., Tsai, Y., Ortiz-Rojas, M., B.T., Zuñiga-Prieto, M., Sheihing, E., Whitelock-Wainwright, A.: LALA Framework. <https://www.lalaproject.org/deliverables/> (2019)
9. Shams-Ul-Arif, Q.K., Gahyyur, S.: Requirements engineering processes, tools/technologies, & methodologies. *International Journal of Reviews in Computing* **2**(6), 41–56 (2009)
10. Sharma, S., Pandey, S.: Revisiting requirements elicitation techniques. *International Journal of Computer Applications* **75**(12), 777–780 (2013)
11. Tremblay, M.C., Hevner, A.R., Berndt, D.J.: Focus groups for artifact refinement and evaluation in design research. *Communications of the Association for Information Systems* **26**(27), 599–618 (2010)
12. Tsai, Y.S., Gasevic, D.: Learning analytics in higher education—challenges and policies: a review of eight learning analytics policies. In: *Proceedings of the seventh international learning analytics & knowledge conference*. pp. 233–242. ACM (2017)
13. Tsai, Y.S., Gašević, D., Whitelock-Wainwright, A., Muñoz-Merino, P.J., Moreno-Marcos, P.M., Fernández, A.R., Kloos, C.D., Scheffel, M., Jivet, I., Drachsler, H., et al.: Sheila: Support higher education to integrate learning analytics (2018)
14. Verbert, K., Govaerts, S., Duval, E., Santos, J.L., Assche, F., Parra, G., Klerkx, J.: Learning dashboards: an overview and future research opportunities. *Personal and Ubiquitous Computing* **18**(6), 1499–1514 (2014)
15. Zhang, Y., Wildemuth, B.M.: Unstructured interviews. *Applications of social research methods to questions in information and library science* pp. 222–231 (2009)
16. Zowghi, D., Coulin, C.: Requirements elicitation: A survey of techniques, approaches, and tools. In: *Engineering and managing software requirements*, pp. 19–46. Springer (2005)